

Office of the Superintendent of Schools  
MONTGOMERY COUNTY PUBLIC SCHOOLS  
Rockville, Maryland

December 3, 2020

MEMORANDUM

To: Members of the Board of Education  
From: Jack R. Smith, Superintendent of Schools  
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, It is recommended that Request for Quote No. 4896.1, Energy Savings Performance, be canceled due to the delay of the project as a result of the COVID-19 pandemic and a new Request for Proposals be released at a later date to be determined; now therefore be it

Resolved, That Request for Quote No. 4896.1, Energy Savings Performance, is canceled due to the delay in the project as a result of the COVID-19 pandemic and a new Request for Proposals will be released at a later date to be determined; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

019-20	Third Party Qualified Elevator Inspection Services for Conveyance Systems Responsible Office: Division of Maintenance and Operations	
	<u>Awardee</u> Allsafe Elevator Inspections, LLC, Baltimore, Maryland	\$ 70,000
050B8400001	Language Interpretation Services Responsible Office: Office of Communications	
	<u>Awardee</u> Language Line Services, Monterey, California	\$300,000



1057731	Multi Agency Uniforms—Extension Responsible Office: Department of Materials Management	
	<u>Awardee</u> Chesapeake Uniform Rental, Inc., Baltimore, Maryland	\$ 85,000
1081315	Closed Captioning Services Responsible Office: Office of Engagement, Innovation, and Operations	
	<u>Awardee</u> Azur CART & Captioning, LLC	\$ 45,000
1100572	Road Equipment Services/Snow Removal Contractors Responsible Office: Division of Maintenance and Operations	
	<u>Awardees</u> (See note on page 8) Anderson Tree Service, Gaithersburg, Maryland C & C Custom Lawn care, Inc., Mount Airy, Maryland Consolidated Commercial Services, LLC, Silver Spring, Maryland Double K Contractors, Inc., Damascus, Maryland Kuhlman Lawn Service, LLC, Poolesville, Maryland Lapinski's Landscaping, Inc., Ashton, Maryland Monocacy Custom Services, Inc., Dickerson, Maryland Newlawns, Inc., Woodsboro, Maryland Sivert Enterprises, Inc., Laytonsville, Maryland Total	\$500,000
151148	Janitorial and Sanitation Supplies, Equipment, and Related Services—Extension Responsible Office: Department of Materials Management	
	<u>Awardee</u> S. Freedman & Sons, Inc., Landover, Maryland	\$ 98,900
16305	Commission-Wide Uniforms Responsible Office: Department of Facilities Management	
	<u>Awardee</u> Unitec Distribution Systems, Inc.,* Westminster, Maryland	\$429,544



165-97	Food Service and Integrated Software—Extension Responsible Office: Division of Food and Nutrition Services	
	<u>Awardee</u> Global Payments, Inc., Jeffersonville, Indiana	\$100,000
200105	Technology Solutions Products and Services Responsible Office: Department of Infrastructure and Operations	
	<u>Awardee</u> Amplified IT LLC, Norfolk, Virginia	\$150,000
JUST8511.2	Purchase of Portable HEPA Air Cleaners Responsible Office: Division of Maintenance and Operations	
	<u>Awardee</u> Sylvane, Inc., Roswell, Georgia	\$291,000
MO21-47001- 210000559	Point to Point Services Responsible Office: Department of Infrastructure and Operations	
	<u>Awardee</u> Verizon Business Network Services, Inc., Baltimore, Maryland	\$ 35,000
1033.5	Legal Services for Special Education Related Issues—Extension Responsible Office: Office of the General Counsel	
	<u>Awardees</u> (See note on page 8) Carney, Kelehan, Bresler, Bennett & Scherr, LLP, Columbia, Maryland Miles & Stockbridge PC, Baltimore, Maryland Pessin Katz Law, P.A., Towson, Maryland Total	\$350,000
1143.5	Voluntary Defined Contribution Manager—Extension Responsible Office: Office of Finance	
	<u>Awardee</u> Fidelity Investments, Boston, Massachusetts	\$ 0



4047.9	Flooring Materials Responsible Office: Division of Maintenance and Operations  <u>Awardees</u> (See note on page 8) B&B Concepts,* Capitol Heights, Maryland Capitol Building Supply, Inc., Manassas Park, Virginia Continental Flooring Company, Scottsdale, Arkansas L&R Enterprises, Inc., Hyattsville, Maryland Total	\$212,305
4062.11	Musical Instruments, Furniture, and Equipment—Extension Responsible Office: Office of Curriculum and Instructional Programs  <u>Awardees</u> (See note on page 8) B&H Foto Electronics Corporation, New York, New York Guitar Center Stores, Inc., Frederick, Maryland JKM Music Group, LLC, Rockville, Maryland K&S Music, Inc., Berkeley Heights, New Jersey L&L Music Wind Shop, Inc., Gaithersburg, Maryland Lashof Violins, Gaithersburg, Maryland Music is Elementary, Inc., Lynhurst, Ohio National Educational Music Company, Mountainside, New Jersey Peripole, Inc. Salem, Oregon Shar Products Company, Ann Arbor, Michigan Steve Weiss Music, Inc., Willow Grove, Pennsylvania Washington Music Sales Center, Inc.,* Wheaton, Maryland Wenger Corporation, Owatonna, Minnesota West Music Company, Inc., Coralville, Iowa Total	\$645,000
4112.7	Batteries—Extension Responsible Office: Department of Materials Management  <u>Awardee</u> Daboter, Inc., Hollywood, Florida	\$ 37,079
4342.2	Investment Consultant Services—Extension Responsible Office: Office of Finance  <u>Awardee</u> NEPC, LLC, Boston, Massachusetts	\$360,000



4347.2 Student Photography Services—Extension  
Responsible Office: Department of Materials Management

Awardees (See note on page 8)

Barksdale School Portraits, Ashton, Pennsylvania  
Classic Photography and Imaging, Hanover, Maryland  
Freed Photography, Inc., Bethesda, Maryland  
Great American Photo, LLC,\* Rockville, Maryland  
Jostens, Inc., Chester, Maryland  
Lifetouch National School Studios, Baltimore, Maryland  
Scherling Photography, LLC, Sterling, Virginia  
School Pictures, Inc., Columbia, Maryland  
Strawbridge Studios, Inc., Baltimore, Maryland  
Victor O'Neill Studios, McLean, Virginia  
Walsworth Year Books, Vienna, Virginia  
Total

\$ 0

4382.1 Photography Services—Extension  
Responsible Office: Office of Communications

Awardees (See note on page 8)

Gary A. Cameron, Silver Spring, Maryland  
Philip J. Fabrizio, North Potomac, Maryland  
Daniel E. Gross, Olney, Maryland  
Lisa Helfert, Silver Spring, Maryland  
Thomas Lynch, Jr., Laurel, Maryland  
Donovan Marks Photography, Rockville, Maryland  
Thomas E. Marvel, Montgomery Village, Maryland  
Peck Studios, Inc., Silver Spring, Maryland  
Raphael Charles Talisman, Hyattsville, Maryland  
Total

\$ 25,000

4454.1 Recovery and Academic Programs—Extension  
Responsible Office: Office of Student and Family Support  
and Engagement

Awardees

Family Services, Inc., Gaithersburg, Maryland

\$172,094

4586.7	Purchase of Printed Music—Extension Responsible Office: Office of Curriculum and Instructional Programs  Awardees (See note on page 8) Guitar Center Stores, Inc., Frederick, Maryland Menchey Music Service, Inc., Hanover, Pennsylvania Shar Products Company, Ann Arbor, Michigan The Musical Source, Inc.,* Chantilly, Virginia Washington Music Sales Center, Inc.,* Wheaton, Maryland Total	\$ 30,000
4897.1	Oracle E-Business Suite Managed Support Services Responsible Office: Office of Engagement, Innovation, and Operations  <u>Awardee</u> Applications Software Technology, LLC, Naperville, Illinois	\$ 99,420
7102.6	Automotive Batteries Responsible Office: Department of Transportation  <u>Awardee</u> The Best Battery Company, Inc., Baltimore, Maryland	\$125,000
7112.6	Lawn Maintenance Equipment—Extension Responsible Office: Division of Maintenance and Operations  <u>Awardees</u> C & C Custom Lawncare, Inc., Mount Airy, Maryland Gaithersburg Farmers Supply, Inc., Gaithersburg, Maryland Gambrills Equipment Company, Inc., Severn, Maryland Security Equipment Company, Baltimore, Maryland Total	\$2,997 156,100 82,934 <u>126,213</u> \$368,244
7238.1	Document Cameras—Extension Responsible Office: Department of Technology Integration and Support  <u>Awardee</u> IPEVO, Inc., Pleasanton, California	\$ 50,000



8002.1	Special Education Services Responsible Office: Department of Special Education	
	<u>Awardee</u> Shared Support Maryland, Inc.	\$237,590
9005.10	Industrial and Technology Education Lumber—Extension Responsible Office: Office of Teaching, Learning, and Schools	
	<u>Awardees</u> Liberty Lumber & Supply Company, Baltimore, Maryland The Mann and Parker Lumber Company, New Freedom, Pennsylvania Total	\$ 82,649 108,713 \$191,362
9126.8	Commercial Kitchen Equipment, Inspections, Preventive Maintenance, Repairs and Replacements Responsible Office: Division of Maintenance and Operations	
	<u>Awardees</u> (See note on page 8) ITW Food Equipment Group, LLC, Carol Stream, Illinois (Local Affiliate: Baltimore, Maryland) Total Kitchen Care, Millersville, Maryland Weather Control, Inc., Alexandria, Virginia Total	    \$100,000
9460.1	Motor Oil, Lubricants, Grease and Related Items Responsible Office: Department of Transportation	
	<u>Awardees</u> (See note page 8) Imonza, LLC, Woodbridge, Virginia Tilley Chemical Company, Inc., Baltimore, Maryland Total	  \$600,000
9655.4	On Call Electrical Services at Various Facilities Responsible Office: Division of Construction Contracts Facilities (Planned Life-cycle Asset Replacement)	
	<u>Awardees</u> (See note page 8) Altimate_Electric Service Division LLC., Mount Airy, Maryland Amber Enterprises, Inc.,* College Park, Maryland	



Lighting Maintenance Inc.,* Linthicum, Maryland	
Plexus Installations dba Plexus Group,* Baltimore, Maryland	
Tex/Am Construction Co, Inc.,* Gaithersburg, Maryland	
Total	\$150,000

TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE	\$5,857,538
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\* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency database on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

JRS:MBM:DGT:EM:ESD:amd

Attachment



**Bid Activity Report  
December 3, 2020**

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
019-20	Third Party Qualified Elevator Inspection Services for Conveyance Systems	N/A	N/A Prince George's County Public Schools Contract				
050B840001	Language Interpretation Services	N/A					
1057731	Multi Agency Uniforms—Extension	N/A	N/A Montgomery County Government Contract				
1081315	Closed Captioning Services	N/A					
1100572	Road Equipment Services/Snow Removal Contractors	N/A	N/A Montgomery County Contract				
151148	Janitorial and Sanitation Supplies, Equipment, and Related Services—Extension	N/A					
16305	Commission-Wide Uniforms	N/A	N/A Washington Suburban Sanitary Commission Contract				
165-97	Food Service Integrated Software—Extension	38	0	6	0	1	0
200105	Technology Solutions Products and Services	N/A					
9000095	Purchase of Air Purifiers	9	2	3	1	1	0
JUST8511.2	Purchase of Portable HEPA Air Cleaners	N/A					
MO21-47001-210000559	Point to Point Services	N/A					
1033.5	Legal Services for Special Education Related Issues—Extension	11	0	4	0	3	0
1143.5	Voluntary Defined Contribution Manager—Extension	18	0	6	0	1	0
4047.9	Flooring Materials	10	5	6	2	2	1



**Bid Activity Report  
December 3, 2020**

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
4062.11	Musical Instruments, Furniture, and Equipment—Extension	26	6	15	5	14	1
4112.7	Batteries—Extension	43	17	11	5	1	0
4342.2	Investment Consultant Services—Extension	24	0	6	0	1	0
4347.2	Student Photography Services—Extension	12	1	12	1	11	1
4382.1	Photography Services—Extension	15	3	12	3	9	0
4454.1	Recovery and Academic Program—Extension	N/A					
4586.7	Purchase of Printed Music—Extension	9	3	6	2	5	2
4897.1	Oracle E-Business Suite Managed Support Services						
7055.15	Purchase of New Buses—Extension	9	2	3	1	1	0
7102.6	Automotive Batteries	4	1	4	1	1	0
7112.6	Lawn Maintenance Equipment—Extension	21	1	7	0	4	0
7195.4	Computer Supplies	29	16	8	4	5	3
7238.1	Document Cameras—Extension	N/A					
8002.1	Special Education Services	N/A					
9005.10	Industrial and Technology Education Lumber—Extension	12	2	2	0	2	0



Bid Activity Report  
December 3, 2020

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
9126.8	Commercial Kitchen Equipment, Inspections, Preventive Maintenance, Repairs and Replacements	6	1	3	0	1	0
9460.1	Motor Oil, Lubricants, Grease and Related Items	6	1	1	0	2	0
9464.1	Filters, Air and HVAC	7	1	2	1	2	1
9655.4	On Call Electrical Services at Various Facilities	25	9	10	7	5	4



